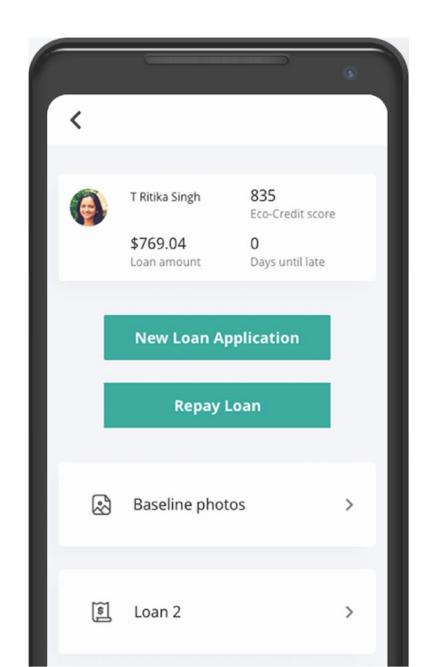


#### Who we are

- A fintech company that uses financial incentives to enhance conservation and sustainable-use objectives.
- We combine natural resource management and financial services experience to link payments and/or conditional credit to an individual or community's ecosystem restoration and protection actions.
- Our impact accounting and transaction tools facilitate performance-based contracting and payments (e.g. PES), environmental microfinance and community savings and loans (eco-credit).





#### The need we meet

- Environmental project developers need sustainable financing mechanisms to support communities and individuals.
- We provide the systems, tools and knowledge needed to design, monitor and sustainably finance local protection and restoration of nature.
- We support the entire project management cycle with tools which embed multi-disciplinary expertise and best-practice processes.





### Sustainable financing approaches supported by Greenfi

01



Payments for ecosystem service contracting

Contracts which reward land-managers for either (i) supply of ecosystem services to an agreed level, or (ii) adopting land-use practices which improve supply of ecosystem services.

02



Climate-smart lending

Commercial credit agreements between agri-lenders and farmers, where credit access is conditional on implementation of on-farm sustainable land-management practices.

03



Community eco-credit

Community groups manage a community-owned and managed revolving credit facility and are able to access loans conditional on participation in local ecosystem restoration and protection activities.

# **01 Payments for Ecosystem Services (PES)**

- Performance-based contracts which reward land-managers for actions which improve supply of ecosystem services
- 3,500 farmers in Naivasha Catchment,
  Kenya on Greenfi PES contract forms
- Design tools used for PES design in Sebeya Catchment, Rwanda





### 02 Commercial climatesmart lending

- Commercial agri-credit where credit access is conditional upon sustainable land management
- Pilots complete with 100 farmers in Kenya
- Systems developed for integration with commercial lender corebanking systems



## 03 Community-based eco-credit

- Community-owned and managed revolving credit facilities, with credit access dependent on sustainable resource-use
- 150 fishers on Pemba Island, Tanzania
- 75 farmers in Nyandarua County, Kenya
- Expanding





#### We also support

04 \ \

Climate-smart out-growing

Outgrower off-takers include requirements for sustainable landmanagement practices in the terms of their off-take agreements.

05



Environmental employment

Contract employment for participation in sustainable landmanagement activities such as tree planting, removal of invasive species etc.

#### **Clients**

**NGOs** 











Funds/FIs



Local project developers

**EcoFinance Systems (Kenya)** 

### Our tools support project developers through the project management cycle

01



Project conceptualisation & design

The Greenfi EcoContract tool allows users to quickly and costeffectively produce concept notes, land-management designs, cost estimates and performance-based contracts for local ecosystem restoration contracts.

02



Project implementation & management

Greenfi tools help project managers define ecosystem restoration activities & milestones, manage extension provision, payments and project support.

03



Impact verification, accounting & reporting

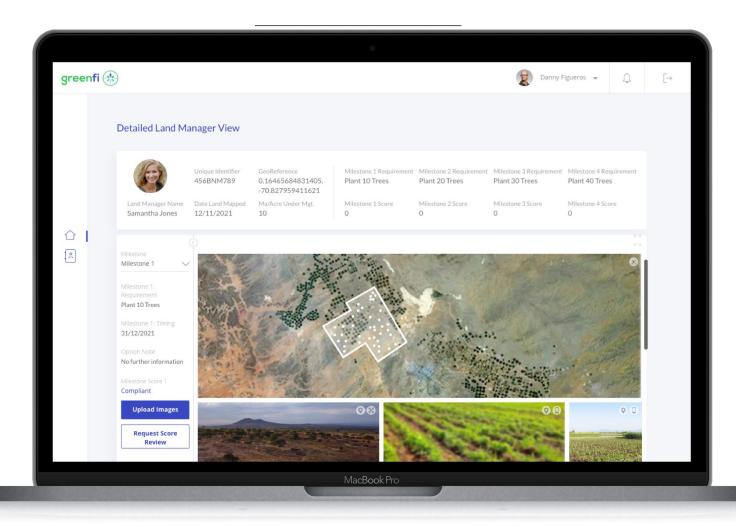
The Greenfi impact accounting platform helps project managers verifiably track ecosystem restoration activities, report on impact and use natural capital accounting methodologies to report against sustainability metrics.

### Why are our tools important?

- Sustainably-financed nature protection and restoration projects are complex and require expensive inter-disciplinary experience to plan, finance and execute successfully.
- We make that expertise available to environmental project developers and funds on a cost-effective and simple-to-use basis.
- Our tools are designed to:
  - Increase effectiveness and sustainability
  - Speed up implementation
  - Reduce cost



### **Greenfi Impact Accounting Platform**





### **Greenfi Impact Accounting Platform**

Digital project management, impact verification and reporting tools.



Set project milestones



Map land



Evidence protection / restoration

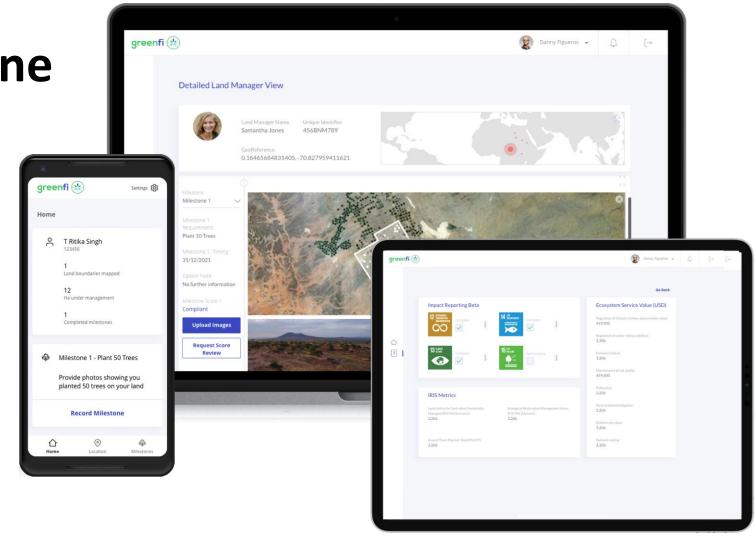


Report



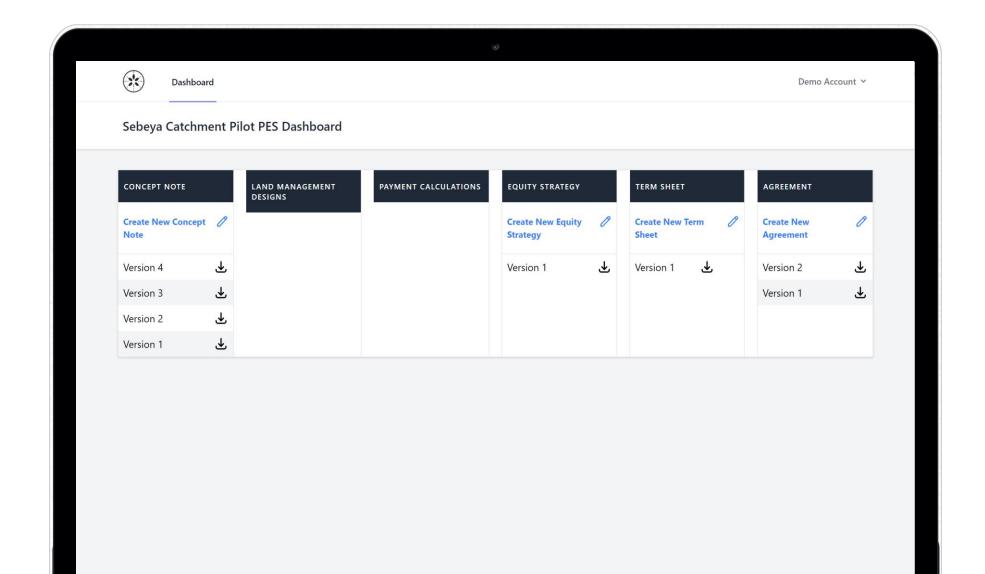
Web & Smartphone Digital Tools

- Plot view
- Project view
- Portfolio view





### **EcoContract: Project Development Platform**



### **EcoContract Project Development Platform**

Digital project development tools.



Conceptualize projects



Design and cost resource-management systems



Create equity (fairness) plans for projects



Create ecosystem restoration contracts



### How We Work with Local Environmental Project Developers



- We provide methodologies, tools and investment blueprints for producing investments with both financial and environmental returns
- We do not work in the field but we work with local service providers who we either know or who we help select and train in use of our tools

### **Working Together**

- For ecosystem restoration and protections projects, our tools are designed to:
  - Increase effectiveness and sustainability
  - Speed up implementation
  - Reduce cost
- If you would like to incorporate performance-based incentives into a project in which you are involved and would like further information about how we can work together, please get in touch.



