

### CFA Incubator: Lessons Learned and Launch of Round 2

**Conservation Finance Pavilion** 

September 5th











## CFA Incubator is Supported by MAVA and the FFEM







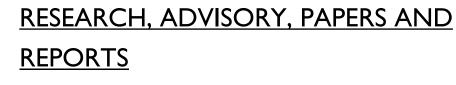
### CONSERVATION FINANCE ALLIANCE

The leading global professional alliance for conservation finance experts, practitioners, and organizations

Mission - to promote awareness, expertise, and innovation in conservation finance globally

#### WORKING GROUPS / TASK FORCES

- Innovation
  - Protected Area Finance
- Marine and Coastal Finance
- Environmental Funds



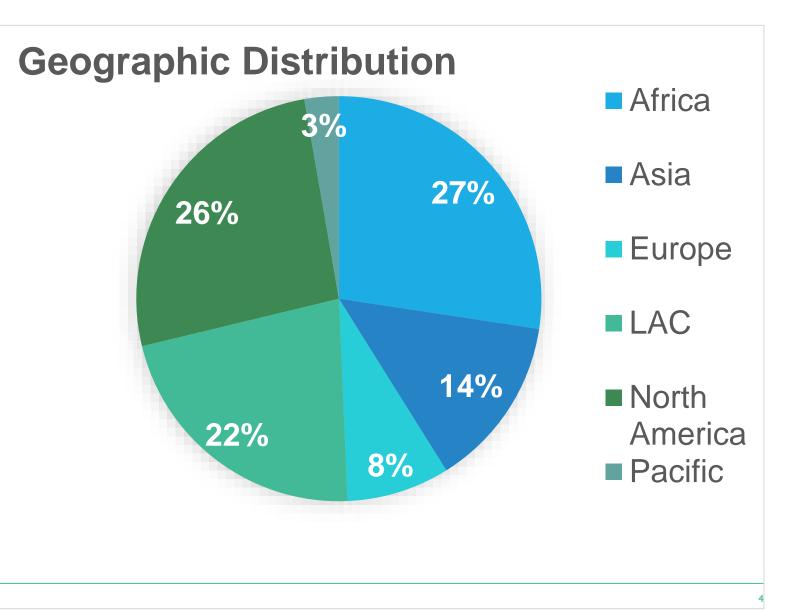
- White Paper: Conservation
  Finance: A Framework
- Conservation Trust Funds 2020: Global Vision, Local Action
- Global Fund for Coral Reefs
  - CFA INCUBATOR
  - Identify, support and promote innovative ideas and solutions to conservation finance challenges

#### **CONSERVATION FINANCE INCUBATOR ROUND I – PROPOSALS**

- I<sup>st</sup> Year of Operation (2020 – 2021)
- Request for Proposals
- •75 full applications
- •Wide geography 42 countries

CONSERVATION FINANCE ALLIANCE

- •49% Companies
- •41% NGOs



#### **CONSERVATION FINANCE INCUBATOR ROUND I**

- Led by David Meyers and Ben Guillon, CFA Innovation
  Working Group
- •Top 5 proposals received grant of \$25,000 + Mentoring
- Additional 10 projects received Mentoring
- •Mentors sourced from the CFA Membership
- Incubator Support Program Business Model Canvas, Financial Modeling, Investor presentations
- Public Presentations

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#### **CONSERVATION FINANCE INCUBATOR I - 5 MAIN PROJECTS**

- Investment in Coral Reefs for Coastal Protection Blue finance -Hoteliers support coral restoration
- •Rubber Trust Fund Halycon Agri Corp Ltd & WWF-US Global fund for sustainable rubber production and farmer livelihoods
- •Community Reef and Forest Banks GreenFi Systems System for tying ecosystem actions to credit
- •Kenyir For Life Rimba stacked ecosystem service financing for conservation of a 200,000 hectare watershed in Malaysia
- •Biodiversity Finance Instruments for Coastal Restoration and Protection - Natrx, Inc. - nature-based infrastructure financing







Because we NEED a jungle out there.





#### **LESSONS LEARNED**

- Innovation in Conservation Finance occurring globally
- •Support for concept development is greatly appreciated and needed
- •Scaling and replication is challenging as most innovative organizations are small opportunities to partner with large corporations seeking impact?
- •"Social Enterprise" has many incubators and support facilities more needed for nature focused enterprises
- •<u>https://www.conservationfinancealliance.org/incubator</u>

# Round II of the Conservation Finance Incubator

- Planned Initial call for concepts short descriptions Late Sept
- Initial Review and Feedback
- Request to final proposals
- Review and Choice of top 5
- Mentoring and Finance 9 months
- Graduation
- Seeking Partnerships, Mentors, Conservation Finance Entrepreneurs!



